

ASD Reference Group Template – Database of Skills and Experience

Health and Social Care Integration Directorate

Adult Care and Support Division

Alan Somerville

1. Academic background / Training

BSc (Honours - upper second class) Geology - University of Glasgow 1977;
MBA - University of Strathclyde 1982.

2. Work Experience

2009-Present

Scottish Autism

Chief Executive

1997 – 2005 and 2008 – 2009

Self-Employed

Management Consultant.

2007 – 2008

Steer Davies Gleave Ltd

Principal Consultant.

2006 – 2007.

Transport Initiatives Edinburgh (tie).

Commercial Manager, Heavy Rail.

1994 - 1997

ScotRail

Commercial Director.

1986 -1993

BOC Distribution Services Ltd

1992-1993 Business Controller

1989-1992 Commercial General Manager

1986-1989 Distribution Centre Manager

1983-1985

Springrove Services Ltd

Production and Distribution Manager

1977-1982

GR Stein Refractories Ltd

1979-1982 Senior Development Officer

1977-1979 Petrologist

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3. Strengths

My key competencies are:

- Leadership
- Commercial Awareness
- Strategic Planning
- Risk Management
- Selling
- Analytical Skills
- Negotiation
- Communication

4. Skills

I'm a Chief Executive, formerly *inter alia* Management Consultant and Commercial Director with general management experience at senior level in logistics, distribution and transportation and with a record of achievement in managing commercial relationships, negotiating contracts and profitable business development.